

Continuing Education

The Fundamentals of Ethics



Our Continuing Education classes are designed with you in mind. We make your required learning fun by providing an engaging and interactive course that keeps things lively, enhances the learning process, and includes a friendly competition – all at no cost to you. IPFS will file required state forms on your behalf so all you need to do is sign up, show up, and have some fun.

Course Description

Our certified instructor(s) will walk you through how ethics plays a part in the daily operations of agents and their respective agencies. We will discuss the responsibilities of agents, certain laws governing ethical expectations, and what traits exemplify an ethical agent. The goal of this course is to leave you with a deeper understanding of ethics so you can make sounder decisions when dealing with client, corporate, or public situations.

Course Objectives

- Explore the distinction between ethics and morality and how they intertwine.
- Understand the role ethics plays in insurance transactions.
- Identify the state's involvement with ethics.
- Recognize what constitutes unethical behavior and highlight areas of concern for agents.
- Discuss how to build a code of ethics.
- Learn how to develop a more ethical practice.

Approved States – 3 Ethic Credit Hours

AL, AK, AZ, AR, CA, CO, CT, DE, FL**, GA, HI, IL, IN, IA*, KS, KY, LA, MD*, MS, MO, MT*, NE, NV*, NJ*, NY*, NC, OH, OK, OR*, PA, SC, SD, TN, TX, UT, VT, VA, WA, DC, WV, WI, and WY*

Approved States – 2 Ethic Credit Hours MA*

Cancellation Policy

As an added value to our clients and community, we are excited to offer continuing education courses at no cost to you. Please note that credit hours are extended to participants who complete the entire course. If you are unable to attend the class or need to leave early, we cannot issue you credit.

*Not approved for webinar

Schedule your class now!

Contact your dedicated Sales Executive to enroll in a class

