

State	Requirements for Instructor
Alabama	Alabama does not have any specific instructor qualifications
Alaska	<ol style="list-style-type: none"> 1. Taught or presented a related subject matter a minimum of 3 years. 2. Currently licensed for subject being taught and in a good standing for at least 3 of the five years. 3. Possesses a recognized professional designation in the subject matter being taught.
Arizona	<ol style="list-style-type: none"> 1. Instructors must have had specific insurance training or educational experiences satisfactory to and approved by the Commissioner in order to be certified to teach any part of any approved course. 2. Two or more years of specific insurance experience and/or education related to and in each part of the insurance training program in which he instructs and must be approved prior to teaching any course, or any part of a course, by the Commissioner.
Arkansas	<ol style="list-style-type: none"> 1. Requires online instructor application 2. Three years experience within the last five years in the course subject matter, which experience may include holding an appropriate insurance license for the subject being taught; OR 3. Profession of a college degree in the subject matter being taught; OR 4. A recognized professional designation related to the subject matter to be taught.
California	<ol style="list-style-type: none"> 1. Three years' experience within the last five years, in the course subject matter. Experience may include being licensed as an insurance producer; OR 2. Possess scholastic credentials in the subject matter being taught
Colorado	<ol style="list-style-type: none"> 1. Requires online application 2. Three years' experience within the last five years, in the course subject matter. Experience may include being licensed as an insurance producer; OR 3. Possess scholastic credentials in the subject matter being taught
Connecticut	<ol style="list-style-type: none"> 1. Requires online instructor application plus two of the following: 2. A minimum of three years working experience in the subject matter being taught 3. Two teaching experiences certified by the provider 4. A professional designation from a recognized industry organization or association 5. A degree or certificate from an accredited school in the subject matter being taught 6. Specialized knowledge in the subject matter being taught

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Delaware	<ol style="list-style-type: none"> 1. A minimum of 3 years working experience in the subject matter being taught; OR 2. An approved professional designation; a degree from an accredited school in the subject matter being taught; OR 3. Special expertise in the course subject material.
Florida	<ol style="list-style-type: none"> 1. Requires online instructor application plus two of the following: 2. A minimum of 5 years full-time working experience in the last 10 years in the subject matter. 3. Completion of a course on training techniques or methods of instructing adults as certified by a nationally-recognized course provider whose purpose is to review, evaluate and rate such courses. Such a course shall be a minimum of 40 hours of instruction. 4. A minimum of 40 hours of teaching experience in the last two years. 5. A professional designation from a recognized industry association in the line of business of the subject 6. A degree from an accredited school in the subject matter. 7. Membership in the Florida Bar Association with minimum of 2 years of law practice or counsel in the subject matter.
Georgia	<ol style="list-style-type: none"> 1. Requires online instructor application. 2. Three full years of experience.
Hawaii	Hawaii does not have any specific instructor qualifications
Idaho	Idaho does not have any specific instructor qualifications
Illinois	<ol style="list-style-type: none"> 1. Three years experience in the subject matter; OR 2. Bachelors degree
Indiana	Indiana does not have any specific instructor qualifications
Iowa	Iowa does not have any specific instructor qualifications
Kansas	<ol style="list-style-type: none"> 1. Three years of recent experience in the subject area being taught; OR 2. A college degree related to the subject area being taught; OR 3. Two years of recent experience in the subject area being taught & 60 classroom hours of course work in subject; or 4. An appropriate professional designation in the area being taught.
Kentucky	<ol style="list-style-type: none"> 1. Requires online instructor application 2. At least three years' working experience in the subject matter being taught; OR 3. Related degree or designation in the subject matter of course being offered; OR 4. Combination of both related to subject matter of course being offered.

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Louisian	A provider shall designate an individual as a supervisory instructor as part of the provider approval. The supervisory instructor is responsible for the conduct of all other instructors or guest instructors and shall be responsible for assuring the quality of the instructional programs offered by the provider. No other instructor approvals will need to be submitted. The supervising instructor is identified with the provider approval or renewal. The provider must file notice to the LDI of a change in supervisory instructor within 30 days.
Maine	Two of the following:. A. Three (3) years experience in subject being taught. B. Related degree in subject matter of course being studied. C. A combination of sixty (60) hours course toward a degree and two (2) years experience in subject. D. A minimum of 2 years recent experience as a licensed insurance agent and a minimum of 3 months practical experience in the subject. E. Professional designation from a recognized industry association.
Maryland	1. Requires online instructor application 2. Minimum of 2 years experience in the subject matter being taught; OR 3. a degree in the subject matter being taught; OR 4. a minimum of 2 years recent experience as a licensed insurance agent and a minimum of three (3) months practical experience in the subject.
Massachusetts	Massachusetts does not have any specific instructor qualifications
Michigan	Requires instructor application
Minnesota	IPFS is not an approved provider in MN
Mississippi	Three years of experience related to business of insurance
Missouri	Instructors must hold a high school diploma or equivalent certificate; and have experience in at least one of the following: 1. have three or more years of managerial, supervisory, technical, or teaching experience in the insurance lines the individual plans to teach; or 2. have appropriate national designations; or 3. have been approved on an exception basis by the commissioner.
Montana	1. Requires instructor online application 2. Employment for five years 3. College degree
Nebraska	Nebraska does not have any specific instructor qualifications
Nevada	Nevada does not have any specific instructor qualifications. However a bio must be on file.

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New Hampshire	New Hampshire does not have any specific instructor qualifications.
New Jersey	New Jersey does not have any specific instructor qualifications.
New Mexico	<ol style="list-style-type: none"> 1. Actual experience related to the subject of the course; OR 2. Undergraduate or graduate educational training; OR 3. Professional insurance industry designation
New York	<ol style="list-style-type: none"> 1. Requires application to be mailed to the department on insurance. 2. Employment experience for at least 3 out of the last 5 years dealing with the subject matter and/or the lines of insurance to be taught. ; OR 3. Licensed by any Insurance Department for at least 5 years in the class of license to which the course will be applied and in the lines to be taught; OR 4. College Degree and/or Professional Designation: a.) College Degree - In a field related to the subject being taught b.) Professional Designation - In a field related to the subject to be.
North Carolina	Five years of full-time experience as an employee, agent or broker interpreting or explaining property insurance, casualty insurance, or personal line policies.
North Dakota	<ol style="list-style-type: none"> 1. Three years of recent experience in the subject area being taught; OR 2. A degree related to the subject area being taught; OR 3. Two years of recent experience in the subject area being taught and 60 hours of coursework in the subject area being taught.
Ohio	<ol style="list-style-type: none"> 1. Must be knowledgeable in the subject in which they teach a course; 2. May only instruct in their line of expertise; 3. Insurance company trainers as instructors must be full-time salaried employees of the insurance company sponsoring the courses and must have, as part of their full-time responsibilities, the duty to provide insurance company training.
Oklahoma	<ol style="list-style-type: none"> 1. Requires online application 2. Three (3) years recent experience; OR 2. A degree related to the subject; OR 3. Two (2) years recent experience and 12 hours of college and/or vocational-technical school credit hours.
Oregon	Oregon does not have any specific instructor qualifications
Pennsylvania	<p>Two of the following:</p> <ol style="list-style-type: none"> 1. A minimum of three years' working experience in the subject matter being taught 2. A professional designation from a recognized industry organization or association 3. A degree or certificate from an accredited school in the subject matter being taught 4. Specialized knowledge in the subject matter being taught
Rhode Island	Rhode Island does not have any specific instructor qualifications

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South Carolina	<p>Requires online application plus documentation of one of the following:</p> <ol style="list-style-type: none"> 1. College Degree in insurance from an accredited institution (attach evidence of college degree). 2. College Degree and three or more years of insurance experience in subject matter. 3. A professional insurance designation of CPCU or CIC for Property and Casualty; CLU, ChFC, CFP, FLML, LUTCF, RHU or REBC for LAH approval. (copy of certificate) 4. Three or more years work experience in subject matter and one of the following: CEBS, CLTC, CSA, INS or AAI. (attach letter(s) on company letterhead, signed by employer, listing position, title, description of job duties and a copy of designation or certificate)
South Dakota	<ol style="list-style-type: none"> 1. Requires online application 2. Three years of recent experience in the subject area being taught; OR 3. A degree or designation related to the subject area being taught; OR 4. Two years of recent experience and 60 hours of course work in the subject area being taught.
Tennessee	Tennessee does not have any specific instructor qualifications. However an instructor bio/resume must be on file.
Texas	<ol style="list-style-type: none"> 1. Last 3 yrs. experience of teaching insurance & has the knowledge & experience in subject; OR 2. Has been properly licensed as a licensee subject to continuing education under the Insurance Code or similar statutes of another state or jurisdiction for at least 5 yrs.; OR 3. Has a national designation certification recognized by the department which relates directly to the subject the instructor shall teach; OR 4. Has been engaged in a recognized profession that is pertinent to the subject areas to be taught, including, but not limited to: licensed or certified medical professionals, Certified Public Accountants, and members of a state bar.
Utah	Utah does not have any specific instructor qualifications. However an instructor bio/resume must be on file.
Vermont	<p>A minimum of 3 years experience in the subject matter taught; OR</p> <p>A degree in the subject matter being taught; OR</p> <p>A minimum of 2 years experience as an agent or broker and a minimum of 6 months experience in the subject matter.</p>
Virginia	<ol style="list-style-type: none"> 1. Required online application 2. A minimum of 3 years experience in the subject matter taught; OR 3. A degree in the subject matter being taught.

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Washington	Washington does not have any specific instructor qualifications. However an instructor bio/resume must be on file.
	<ol style="list-style-type: none"> 1. The instructor has been engaged in the insurance business, or has served as an insurance education instructor, for at least three years. OR 2. The instructor has been licensed as an insurance agent or insurance broker for the past five (5) years and has sufficient knowledge of the subject matter he/she will be teaching. OR 3. The instructor is a member of the bar of any state or the District of Columbia, and is engaged in an area of the law related to insurance. OR 4. The instructor is a certified public accountant licensed in any state or the District of Columbia, and is engaged in a practice related to insurance. AND
Washington DC	5. The instructor is knowledgeable and competent, and has not had his/her District insurance license revoked. [106.9]
West Virginia	P&C Courses – CPCU Professional designation or 3 yrs. current industry experience and AAI or CIC or; five yrs. current industry experience or; holder of a BA in insurance.
	<ol style="list-style-type: none"> 1. Requires online application 2. Has been in the insurance industry or teaching insurance courses for the last 3 yrs.; OR 3. Is a properly licensed insurance intermediary for the past 5 yrs. and demonstrates to the Commissioner that he or she is of good character and has the knowledge & experience in the subject; OR 4. Has designations in Ins 28.09 (ChFC, CIC, CPCU, RHU, CLU, LUTCF, CEBS, CFP, FLMI, REBC, HIA, AIC, ARM, AU, CLTC, RPLU, CISR, ALCM, AAI, or FIC); OR
Wisconsin	
Wyoming	Wyoming does not have any specific instructor qualifications. However an instructor bio/resume must be on file.