Continuing Education
Avoiding E&O Loss

Our Continuing Education classes are designed with you in mind. We make your required learning fun by providing an engaging and interactive course that keeps things lively, enhances the learning process, and includes a friendly competition – all at no cost to you. IPFS will file required state forms on your behalf so all you need to do is sign up, show up, and have some fun.

Course Description
Our certified instructor(s) will walk you through the features and elements that are critical to loss due to errors and omissions. We will discuss why documentation is critical to errors and omissions claims and how you can leverage effective documentation to improve your overall experience.

Course Objectives
- Explore the role that documentation plays in controlling Errors & Omissions claims.
- Understand why effective agent documentation is beneficial for eliminating Errors & Omissions.
- Review the various forms of documentation often found in insurance files.
- Identify what factors have the greatest impact on documentation.
- Recognize the three primary features of quality documentation.
- Distinguish between tangible and oral evidence.
- Discuss the differences between substantiated and unsubstantiated documentation.

Approved States – 2 Ethics Credit Hours
AL, AK, AZ, AR, CO, DE, FL, GA, HI, IL, IN, IA*, KS, KY, LA, MA*, MS, MO, MT**, NE, NV**, NY**, NC, ND**, OH, OR, OK, OR*, TN, TX, UT*, VT, WA, DC, WV, WI and WY*

Approved States – 2 General Credit Hours
CA, CT, PA, SC**, SD and VA

Cancelation Policy
As an added value to our clients and community, we are excited to offer continuing education courses at no cost to you. Please note that credit hours are extended to participants who complete the entire course. If you are unable to attend the class or need to leave early, we cannot issue you credit.

*Not approved for webinar
** Approved for only Property & Casualty credit hours

Schedule your class now!
Contact your dedicated Sales Executive to enroll in a class